

## FOUNDATION COURSE EXAMINATION

DECEMBER 2025

## FUNDAMENTALS OF BUSINESS MATHEMATICS AND STATISTICS

316361

Time Allowed: 1 hour

Full Marks: 100 (2×50)

## SECTION I: FUNDAMENTALS OF BUSINESS MATHEMATICS (40 marks)

(Notations and symbols used are as usual.)

1. The mean proportional between 1.4 gm and 5.6 gm is  
☒ (A) 2.8 gm  
(B) 28 gm  
(C) 3.2 gm  
(D) 32 gm
2. The 9th term of an AP  $-2, -5, -8, -11 \dots$  is  
(A)  $-16$   
(B)  $-27$   
(C)  $-29$   
☒ (D)  $-26$
3. The first term and common ratio of a GP are 4 and  $1/2$  respectively. The 5th term of the series is  
(A)  $1/2$   
☒ (B)  $1/4$   
(C) 1  
(D)  $1/64$
4. Find the sum of ten terms of the series 2, 4, 6, 8, 10, 12, 14, ...  
☒ (A) 110  
(B) 104  
(C) 108  
(D) 112
5. A sum of money is doubled in 5 years at simple interest. The rate of interest is  
(A) 15%  
☒ (B) 20%  
(C) 10%  
(D) 5%
6. If  $3^x = \frac{1}{243}$ , then the value of  $x$  is  
(A) 5  
(B) 4  
☒ (C)  $-5$   
(D)  $-4$
7. If  $(10)^x = (100)^y = (1000)^z$ , then  $x : y : z$  is  
(A) 6 : 2 : 3  
(B) 1 : 2 : 3  
(C) 2 : 3 : 6  
☒ (D) 6 : 3 : 2
8.  $\log 144$  is equal to  
(A)  $2\log 4 + 2\log 2$   
(B)  $3\log 2 + 4\log 3$   
☒ (C)  $4\log 2 + 2\log 3$   
(D)  $3\log 2 + 2\log 3$
9. The value of  $(2! + 3!) \times 0!$  is  
☒ (A) 0  
(B) 5  
(C) 120  
(D) 8



10. In how many ways five members can be selected for a committee out of 11 members of a club where a particular member will always exist in the committee?

- (A) 210
- (B) 462
- ~~(C) 252~~
- (D) 330

11. The number of proper subsets of the set  $\{a, e, i, o, u\}$  is

- ~~(A) 32~~
- (B) 31
- (C) 30
- (D) 28

12. For the function  $y = x^3 - 3x$  the value of  $x$  at which  $\frac{dy}{dx} = 0$ , is

- ~~(A)  $\pm 1$~~
- (B)  $+1$
- (C)  $\pm 3$
- (D)  $\pm\sqrt{3}$

13. If  ${}^9P_r = 504$ , the value of  $r$  is

- (A) 4
- ~~(B) 3~~
- (C) 5
- (D) 2

14. The present value of an annuity of ₹1000 received annually for 4 years at a discount rate of 5% is approximately

- (A) ₹ 3445
- ~~(B) ₹ 3455~~
- (C) ₹ 3554
- (D) ₹ 3545

15. If the roots of a quadratic equation are 2 and  $-3$ , then the equation is

- (A)  $(x+2)(x+3) = 0$
- ~~(B)  $(x-2)(x+3) = 0$~~
- (C)  $(x-2)(x-3) = 0$
- (D)  $(x+2)(x-3) = 0$

16. The cost function of a perfect competitive firm is  $C(x) = x^2 + 5x + 5$ , where  $x$  denotes the level of output. The market price of the product is ₹ 17 per unit. Find the profit maximizing output of the firm.

- (A) 4 units
- (B) 7 units
- ~~(C) 8 units~~
- (D) 6 units

17. The value of  $\log \frac{75}{16} + \log \frac{25}{81} + \log \frac{32}{243}$  is

- (A)  $\log 5$
- (B)  $\log 4$
- ~~(C)  $\log 2$~~
- (D)  $\log 3$

18.  $x$  varies inversely with the sum of  $y$  and  $z$ , and  $x = 4$  when  $y = 5$  and  $z = 3$ . What is the value of  $z$ , when  $y = 3$  and  $x = 8$ ?

- ~~(A) 1~~
- (B) 2
- (C) 3
- (D) 4



19. If  $f(x) = ax + b$  and  $f(-1) = 3, f(1) = 5$ , then the value of  $f(2)$  is

- (A) 0  
(B) 1  
~~(C) 6~~  
(D) 4

20. A bike rider and a cycle rider travel from city A to city B. The time taken by the cycle rider is double of the time taken by the bike rider. The ratio of velocities of bike and cycle is

- (A) 1 : 1  
~~(B) 2 : 1~~  
(C) 1 : 2  
(D) 1 : 4

## SECTION II: FUNDAMENTALS OF BUSINESS STATISTICS (60 marks)

21. A pie diagram is used to represent the following data:

Source	: A	B	C	D
Revenue	: 120	180	240	180
(in '0000 ₹)				

The central angle corresponding to source C is

- (A)  $140^\circ$   
~~(B)  $120^\circ$~~   
(C)  $130^\circ$   
(D)  $125^\circ$

22. Which part of a statistical table contains the observed values?

- (A) Stub  
~~(B) Caption~~  
(C) Source notes  
(D) Body

23. Find the frequency density of the class interval 11–15 from the following frequency distribution:

Class interval	: 4–6	7–10	11–15	16–21
Frequency	: 2	6	5	8

- (A)  $5/21$   
(B) 0.5  
(C) 1  
~~(D) 1.25~~

24. The measure of central tendency based on all observations of a variable is

- (A) Mean  
~~(B) Median~~  
(C) Mode  
(D) Variance

25. The geometric mean of the numbers 4, 6 and 9 is

- ~~(A) 6~~  
(B) 18  
(C) 12  
(D) 24

26. Find the mode of the following frequency distribution:

$x$	: 5	<span style="border: 1px solid black; padding: 2px;">10</span>	15	20	25
$f$	: 4	<span style="border: 1px solid black; padding: 2px;">9</span>	6	3	5

- ~~(A) 10~~  
(B) 9  
(C) 25  
(D) 15



27. Find the geometric mean of  $\frac{1}{4}, \frac{1}{8}, \frac{1}{16}$ .

- (A)  $\frac{1}{4}$   
 (B) 8  
 (C) 4  
~~(D)  $\frac{1}{8}$~~

28. Calculate the median for the following frequency distribution:

Class	: 0-7	7-14	14-21	21-28	28-35	35-42
Cumulative frequency (less than)	7	11	24	39	52	82

- (A) 20.17  
~~(B) 20.71~~  
 (C) 21.07  
 (D) 21.70

29. For an ungrouped dataset  $n = 15$ ,  $\Sigma x = 480$ ,  $\Sigma x^2 = 15735$ , the standard deviation is

- (A) 25  
 (B) 6.4  
 (C) 32  
~~(D) 5~~

30. If the AM and the CV of a variable  $x$  are 5 and 20% respectively, then the variance of  $x$  is

- (A) 100  
~~(B) 10~~  
 (C) 1  
 (D) 25

31. The mean deviation about 4 of the following numbers of 0, 9, 5 and 6 is

- (A) 12  
 (B) 3  
~~(C) 0.75~~  
 (D) 0

32. The relationship between two variables is represented by the

- (A) histogram  
 (B) ogive  
~~(C) scatter diagram~~  
 (D) frequency curve

33. If  $x = X - \bar{X}$ ,  $y = Y - \bar{Y}$ ,  $\Sigma x^2 = 90$ ,  $\Sigma xy = 60$ ,  $\Sigma y^2 = 62.5$ , then  $r_{xy} = ?$

- (A) 0.65  
~~(B) 0.80~~  
 (C) 0.85  
 (D) 0.75

34. State which of the following is **false**.

- (A) Correlation coefficient is the geometric mean of the regression coefficients.  
 (B) Correlation coefficient is independent of change of scale and origin of the observations.  
~~(C) If the variables are connected by a perfect linear relation, then the value of correlation coefficient is either -1 or +1.~~  
 (D) Correlation coefficient depends on units of measurements of the variables.



35. In a music competition two judges have given the following ranks to four competitor:

Competitor : 1 2 3 4

Judge A : 1 2 3 4

Judge B : 1 2 4 3

The rank correlation is

~~(A)~~ 0.4

(B) 0.5

(C) 0.8

(D) 0.7

36. If  $\bar{x} = 10$ ,  $\bar{y} = 20$ ,  $r_{xy} = 0.6$ ,  $\sigma_x^2 = 2.25$ ,  $\sigma_y^2 = 4$ , the regression line  $y$  on  $x$  is

(A)  $y = 0.3375x + 16.625$

~~(B)~~  $y = 0.3375x + 3.25$

(C)  $y = 0.45x + 15.5$

(D)  $y = 0.8x + 12$

37. If the regression coefficients of two variables are 0.4 and 0.9, find the correlation coefficient.

~~(A)~~ 0.6

(B) -0.6

(C)  $\mp 0.6$

(D) 0.65

38. Which of the following is true?

(A)  $0 \leq r_{xy} \leq 1$

(B)  $-1 < r_{xy} < 1$

~~(C)~~  $-1 \leq r_{xy} \leq 1$

(D)  $-1 < r_{xy} \leq 1$

39. The probability of an event  $A$  lies in the interval

(A)  $0 < P(A) < 1$

(B)  $0 < P(A) < \infty$

~~(C)~~  $0 \leq P(A) \leq 1$

(D)  $0 \leq P(A) < \infty$

40. Three coins are tossed simultaneously. What is the probability of getting exactly 2 heads?

~~(A)~~  $3/8$

(B)  $1/4$

(C)  $1/8$

(D)  $1/3$

41. If a die is thrown two times in succession, what is the probability of getting the sum 7?

(A)  $1/8$

~~(B)~~  $1/6$

(C)  $5/36$

(D)  $1/3$

42. Two balls are drawn randomly from a bag containing 4 white and 6 black balls. The probability that the drawn balls are white is  $\frac{4}{10} = \frac{2}{5}$

(A)  $2/15$

(B)  $3/5$

~~(C)~~  $1/10$

(D)  $2/3$

$$\frac{4}{6} = \frac{\text{favourable}}{\text{Unfavourable}}$$

$$\frac{2}{3} =$$



43. Probability of occurrence of at least one of the events  $A$  and  $B$  is denoted by

- (A)  $P(AB)$   
 (B)  $P(A + B)$   
 (C)  $P(A) + P(B)$   
 (D)  $P(A|B)$

44. A card is drawn randomly from a pack of 52 cards. Find the probability that the card is either a red or a king.

- (A)  $17/52$   
 (B)  $29/52$   
 (C)  $15/26$   
 (D)  $7/13$

45. If  $P(A) = \frac{1}{3}$ ,  $P(B) = \frac{1}{4}$ ,  $P(A \cup B) = \frac{1}{2}$ , then  $P(B|A)$  is

- (A)  $1/4$   
 (B)  $1/6$   
 (C)  $1/2$   
 (D)  $1/3$

46. Find the index number for the year 2024, taking 2023 as base from the following data by aggregative method:

Commodity	:	A	B	C	D
Price in 2023 (in ₹)	:	30	40	90	90
Price in 2024 (in ₹)	:	35	50	95	110

- (A) 116  
 (B) 106  
 (C) 125  
 (D) 120

47. If  $\Sigma P_0 Q_0 = 1360$ ,  $\Sigma P_n Q_0 = 1900$ ,  $\Sigma P_0 Q_n = 1324$ ,  $\Sigma P_n Q_n = 1880$ , then the Laspeyres' Price Index number is

- (A) 188.0  
 (B) 139.7  
 (C) 142.0  
 (D) 97.4

48. If the observed value, trend, seasonal variation, cyclical variation and irregular movement of a time series are denoted by  $Y$ ,  $T$ ,  $S$ ,  $C$  and  $I$  respectively, then the multiplicative model is

- (A)  $Y = T \times S \times C + I$   
 (B)  $Y = (T + S) \times (C + I)$   
 (C)  $Y = T \times S \times C \times I$   
 (D)  $Y = T + (S \times C \times I)$

49. 3-year moving averages for 2012 and 2013 are 23 and 33 respectively. If the value for the year 2011 is 17, then the value for 2014 is

- (A) 47  
 (B) 27  
 (C) 28

(D) Cannot be determined

50. Using arithmetic mean of price relatives, compute the quantity index from the following data:

Commodity	:	A	B	C	D	E	F
Base year quantity	:	20	30	10	25	50	40
Current year quantity	:	25	30	15	35	55	45

- (A) 125.22  
 (B) 122.92  
 (C) 127.25  
 (D) 121.29



# FUNDAMENTALS OF BUSINESS ECONOMICS AND MANAGEMENT

Time Allowed: 1 hour

Full Marks: 100 (2×50)

## SECTION A: FUNDAMENTALS OF BUSINESS ECONOMICS (70 marks)

51. Which one of the following is a central problem of an economy?
- (A) When to produce?
  - (B) Where to produce?
  - ☒ (C) How much to produce?
  - (D) none of the above
52. Production Possibility Curve is \_\_\_\_.
- (A) downward sloping and convex to the origin
  - ☒ (B) downward sloping and concave to the origin
  - (C) upward sloping and convex to the origin
  - (D) upward sloping and concave to the origin
53. Which one of the following statements correct?
- (A) Demand schedule shows the list of quantity demanded of different goods at the same price.
  - (B) Market demand schedule is the vertical summation of the individual demand schedules.
  - (C) Demand schedule shows the list of quantity demanded of different goods at different prices.
  - ☒ (D) Market demand schedule is the horizontal summation of the individual demand schedules.
54. At which point of the linear demand curve, point elasticity is minimum?
- (A) at the mid-point
  - ☒ (B) at the bottom point
  - (C) at the upper most point
  - (D) at any point of the linear demand curve
55. In which one of the following cases, extension of supply of a product will take place?
- ☒ (A) increase in the price of the concerned product
  - (B) decrease in the number of suppliers
  - (C) increase in the subsidy on the inputs used
  - (D) increase in the GST on the product
56. Which one of the following cost curves is continuously falling as the output increases?
- (A) Average Fixed Cost Curve
  - (B) Marginal Cost Curve
  - ☒ (C) Average Variable Cost Curve
  - (D) Average Total Cost Curve
57. Which one of the following values the Marginal Product (MP) does not take?
- (A) zero
  - (B) negative
  - (C) positive
  - ☒ (D) cannot be defined
58. If, in an economy, demand increases while supply remains constant, then there will be \_\_\_\_.
- (A) increase in both the equilibrium price and the equilibrium quantity
  - (B) decrease in both the equilibrium price and the equilibrium quantity
  - (C) increase in price but decrease in quantity
  - ☒ (D) increase in price but no change in quantity
59. Selling Cost is a feature of \_\_\_\_.
- (A) Monopoly
  - (B) Oligopoly
  - (C) Monopolistic Competition
  - ☒ (D) both (B) and (C)



60. \_\_\_\_\_ reflects different prices for different groups of consumers.

- (A) First Degree of Price Discrimination
- (B) Second Degree of Price Discrimination
- ☒ (C) Third Degree of Price Discrimination
- (D) Uniform Pricing

61. In case of Perfect Competition, \_\_\_\_\_.

- ☒ (A)  $AR = MR$
- (B)  $AR > MR$
- (C)  $AR < MR$
- (D) AR is falling

62. In which one of the following markets, there is no entry and no exit of the firm?

- ☒ (A) Monopoly
- (B) Oligopoly
- (C) Monopolistic Competition
- (D) Perfect Competition

63. In Economics a \_\_\_\_\_ is a formal association of independent firms or individuals which or who decide to restrict the market supply and/or fix prices, aiming to increase profits and market dominance.

- (A) Monopoly
- ☒ (B) Cartel
- (C) Dominant Oligopoly
- (D) Discriminant Monopoly

64. A monopolist firm in the short-run can earn \_\_\_\_\_.

- (A) supernormal profits
- ☒ (B) normal profits
- (C) losses
- (D) any one of the above

65. Close substitute of a product is a feature of which market?

- (A) Monopoly
- (B) Oligopoly
- (C) Monopolistic Competition
- ☒ (D) Perfect Competition

66. As a pricing strategy, Price Leadership can be seen in \_\_\_\_\_.

- (A) Discriminant Monopoly
- (B) Duopoly
- ☒ (C) Oligopoly
- (D) Monopolistic Competition

67. In Perfect Competition, \_\_\_\_\_.

- (A) advertisement cost is taken into account
- ☒ (B) a firm can take a decision on the amount of quantity to be produced
- (C) the factors of production are immobile
- (D) number of buyers are small

68. On the basis of the number of sellers, which market has least sellers?

- ☒ (A) Monopoly
- (B) Duopoly
- (C) Monopsony
- (D) Monopolistic Competition

69. Which one of the following is considered as narrow money in India?

- (A) M0
- (B) M1
- (C) M2
- ☒ (D) M3

70. Which one of the following is not considered as a cause of Inflation?

- (A) increase in indirect tax
- (B) increase in international price of gold
- ☒ (C) increase in unproductive expenditure by the Government
- (D) increase in money supply by the Central Bank



71. Temporary loan facilities provided by the RBI to the State Governments and the Central Government is known as \_\_\_\_\_.  
(A) Ways and Means Advances  
(B) Standing Deposit Facility  
(C) Market Stabilizing Bond  
(D) ~~Open Market Operations~~
72. Which one of the following organizations does not provide industrial credit?  
(A) IFCI  
(B) SFC  
(C) SIDC  
(D) ~~NABARD~~
73. Which one of the following is not a money market instrument?  
(A) Treasury Bill  
(B) Commercial Paper  
(C) ~~Debenture~~  
(D) Certificate of Deposits
74. SDR (Special Drawing Rights) of IMF now comprises a basket of \_\_\_\_\_ currencies.  
(A) 5  
(B) 4  
(C) 6  
(D) ~~3~~
75. To control inflation, the RBI might resort \_\_\_\_\_.  
(A) reducing the CRR  
(B) increasing the Repo Rate  
(C) Open Market Operations  
(D) ~~all of the above~~
76. \_\_\_\_\_ is a public sector company mandated to acquire and aggregate non-performing assets.  
(A) SBI  
(B) IFCI  
(C) NARCL  
(D) ~~SIDBI~~
77. SEBI is the primary regulatory body for overseeing and regulating the functioning of India's \_\_\_\_\_.  
(A) insurance companies  
(B) ~~stock exchanges~~  
(C) pension funds  
(D) commercial banks
78. The Monetary Policy in India is framed by the \_\_\_\_\_.  
(A) ~~Ministry of Finance~~  
(B) SEBI  
(C) RBI  
(D) SBI
79. Under the PESTEL framework, "S" stands for \_\_\_\_\_.  
(A) Sound  
(B) Science  
(C) ~~Social~~  
(D) Sustainable
80. Which one of the following is not a part of the micro environment?  
(A) suppliers  
(B) competitors  
(C) customers  
(D) ~~technological innovations~~
81. Which one of the following is not a criterion for decision-making under uncertainty?  
(A) Maximax criterion  
(B) ~~Utility Maximization criterion~~  
(C) Laplace criterion  
(D) Minimax criterion



82. Which one of the following is not a part of the internal business environment?

- (A) employee
- (B) raw material
- ☒ (C) vendor
- (D) money

83. Globalization, as a part of the Indian macro environment, does not include \_\_\_\_\_.

- (A) FEMA
- (B) devaluation
- ☒ (C) membership of different Trade Blocks
- (D) encouraging FDI

84. The authorized agency of managing e-Rupee in India is the \_\_\_\_\_.

- (A) Bank of Digital Currency
- ☒ (B) National Payment Corporation of India
- (C) Clearing Corporation of India Ltd.
- (D) RBI

85. Micro environment is also called as the \_\_\_\_\_.

- (A) general environment
- (B) operating environment
- (C) political environment
- ☒ (D) economic environment

**SECTION B: FUNDAMENTALS OF MANAGEMENT (30 marks)**

86. Which one of the following statements is correct?

- (A) Management is a goal-oriented process.
- (B) Management is a continuous process.
- (C) Management is a dynamic process.
- ☒ (D) all of the above.

87. Name the function of management which bridges the gap between where we are and where we want to go.

- (A) Planning
- (B) Staffing
- ☒ (C) Organizing
- (D) Leading

88. Which one of the following is not a Content Theory?

- (A) Maslow's Hierarchy of Needs theory
- ☒ (B) Vroom's Expectancy theory
- (C) Herzberg's Two-factor theory
- (D) McClelland's Acquired Needs theory

89. \_\_\_\_\_ suggests that individuals compare their own input/outcome ratio (e.g., efforts put in versus compensation received) with that of the others (e.g., colleagues, friends).

- (A) Acquired Needs theory
- ☒ (B) Equity theory
- (C) Expectancy theory
- (D) Two-factor theory

90. The decisions which are frequent and repetitive in nature are called \_\_\_\_\_.

- (A) programmed decisions
- (B) non-programmed decisions
- (C) operating decisions
- ☒ (D) organizational decisions

91. Who introduced the concept of the five functions of management?

- (A) Peter Drucker
- (B) Frederick Taylor
- ☒ (C) Henri Fayol
- (D) Elton Mayo



92. The management function that involves evaluating employee performance and providing feedback is known as \_\_\_\_\_.

- (A) Planning
- (B) Organizing
- ☒ (C) Leading
- (D) Controlling

93. What is the last step in the decision-making process?

- (A) identifying the alternatives
- ☒ (B) implementing the best alternative
- (C) evaluating the alternatives
- (D) recognizing the need for a decision

94. \_\_\_\_\_ is a mental shortcut or a rule of thumb that helps make quick decisions and judgments without having to think through every detail.

- ☒ (A) Simulation
- (B) Linear Programming
- (C) PERT
- (D) Heuristic

95. Which is not a characteristic of the Control phase?

- (A) setting the target
- (B) preparing the budget
- ☒ (C) changing the control process
- (D) measuring the performance

96. According to Herzberg, which one of the following is a maintenance factor?

- (A) salary
- ☒ (B) job enrichment
- (C) recognition
- (D) achievement

97. Communication begins with \_\_\_\_\_.

- (A) encoding
- ☒ (B) idea generation
- (C) channel selection
- (D) decoding

98. The form of organization known for giving rise to rumors is called \_\_\_\_\_.

- (A) centralized organization
- (B) formal organization
- (C) decentralized organization
- ☒ (D) informal organization

99. Who among the following is an agent?

- ☒ (A) shareholder
- (B) manager
- (C) debt financier
- (D) donor

100. Which one of the following is not concerned with staffing?

- (A) recruitment
- (B) training
- ☒ (C) publicity
- (D) selection